



Aaron Czyzewski – director of Advocacy & Public Policy
aaronc@foodlifeline.org

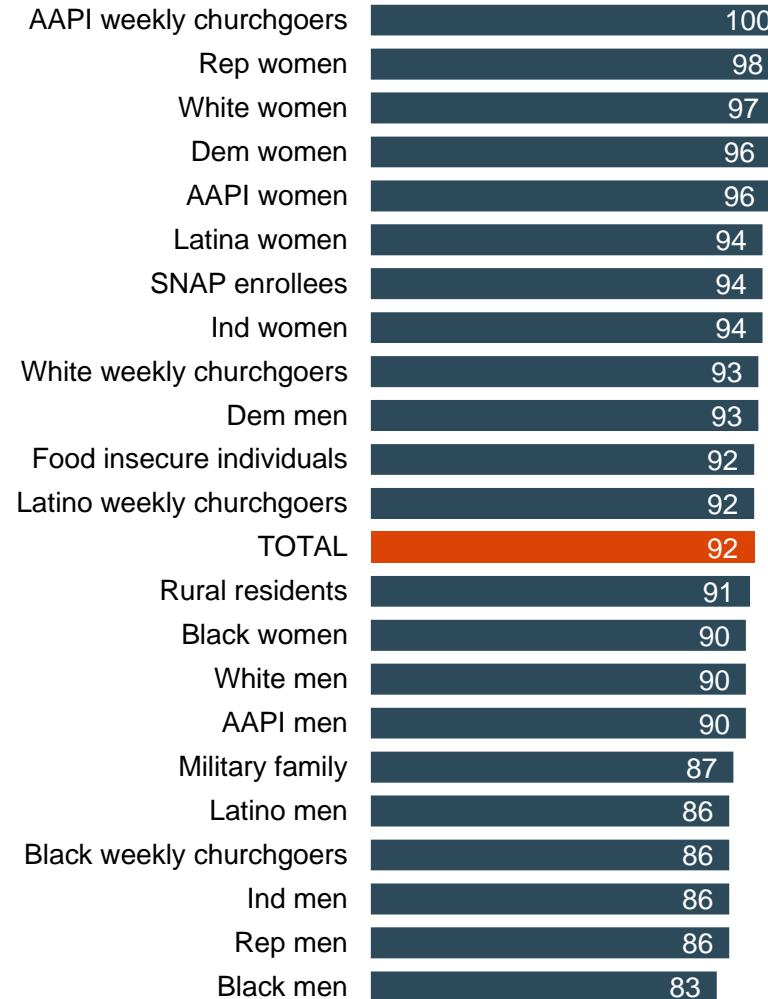
Lots of opportunity across all channels, lots of need, lots of public support...

California & New York experiences...

Quickest, surest path to substantial gains – think donated truck loads, building on existing programs and capacity...

Q: Do you agree or disagree: Nobody should ever go hungry in our country. (N = 1,285)

% who "agree"



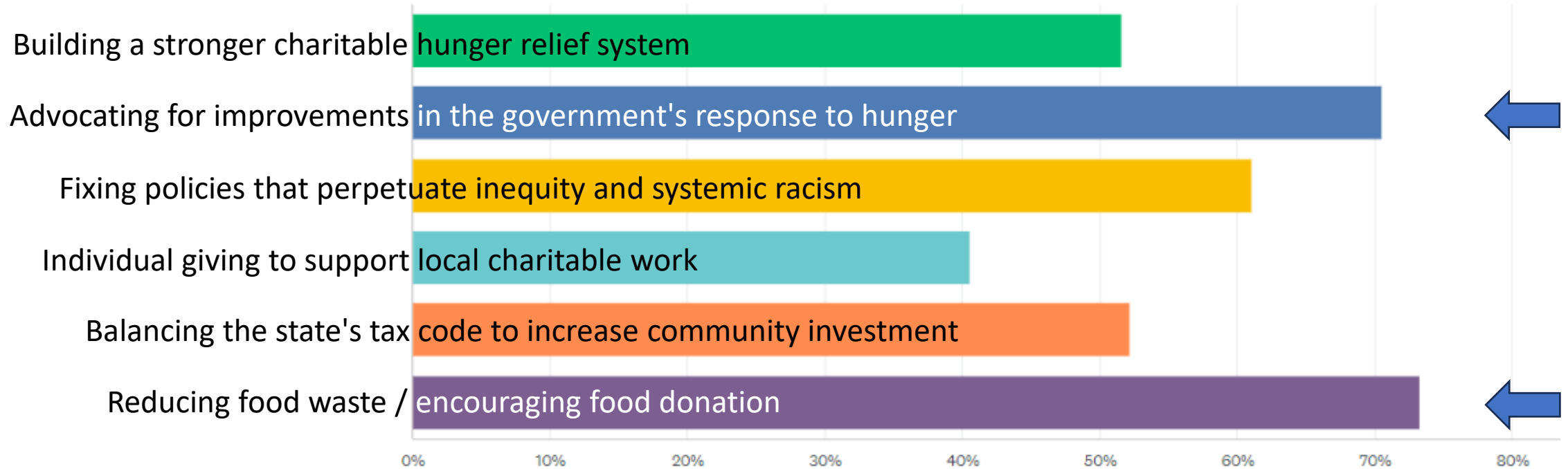
A shared belief that no one should go hungry in America.

This is the public's starting point on any discussion about food insecurity – **92% agree** that "nobody should ever go hungry in our country" and this high level of agreement crosses all subgroups.



Believing ending hunger in Washington is within reach, how would you focus your energy? (pick all that apply)

Answered: 180 Skipped: 94



Food is Sourced by Channels

450+ retailers, 36+M lbs

Retail & Food Service

Grocery Stores (managed by retail banners)
Restaurants
Corporate & Institutional Food Service

Manufacturers & Distributors

Manufacturers
Processors
Packers & Co-packers
Wholesale
Retail & Food Service Distribution Centers, Fulfillment Centers

Agriculture

Farmers & Producers
Packers & Co-packers

Non-Profit Partners

Feeding America & Feeding America Network Partners (Food Banks, Partner State Associations (**FNW**), Co-ops)
Others: SeaShare (by catch), Harvest Against Hunger

Government

City of Seattle
State (via WSDA)
Federal: TEFAP, LFPA, EFSP (Emergency Food & Shelter Program)

Purchase

Order Up! (leveraged buying)
Community Buy (purchases with agency funding)
Surplus, "Opportunity Buys" (large inventory quick sales)
"Last Resort" Purchasing

80M lbs #2 last year. Crop yields ↑ 30%+

Receipts Dashboard

This dashboard shows products received for July 2023. Values reflect pounds received in thousands.

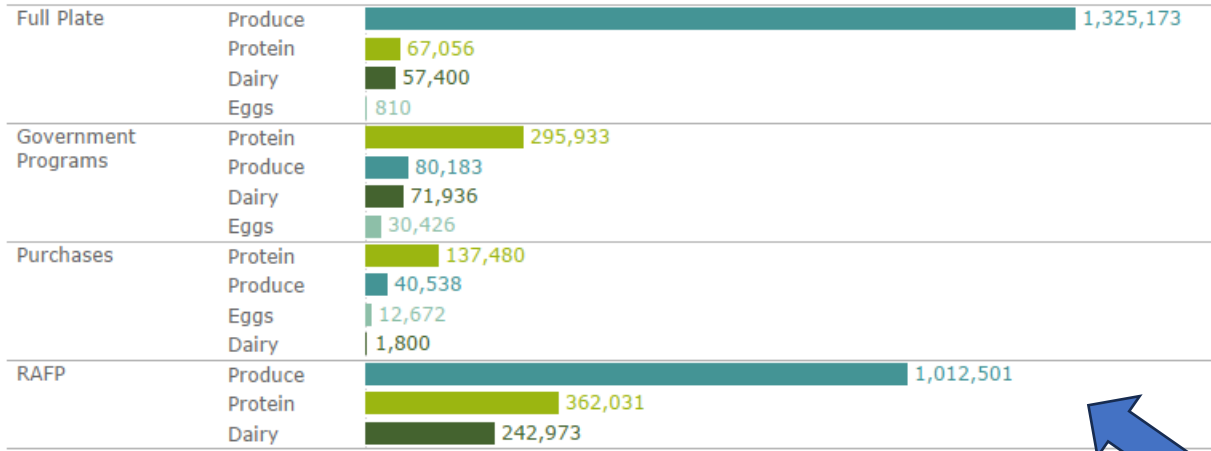


Total Receipts
6,014,795

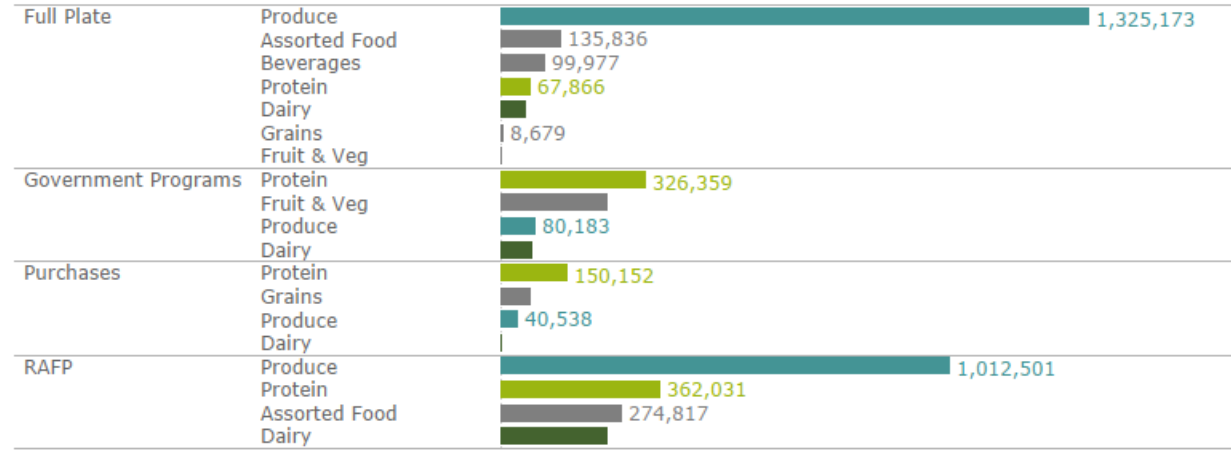
Highly Desired
3,738,912

Nutritious
4,570,387

Highly Desired Foods Received by Program

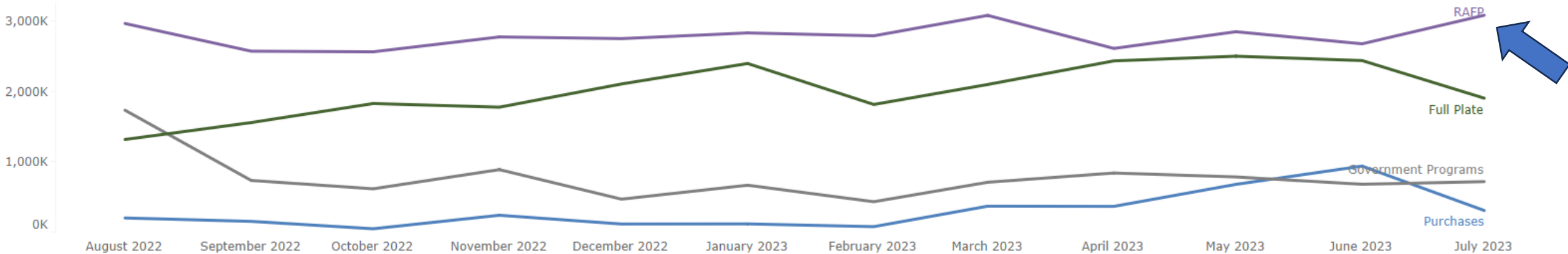


Nutritious Foods Received by Program



Overall, receipts are trending upward over the last 12 months.

Does not include donations partnered directly to agencies or other food banks.



Distribution Dashboard

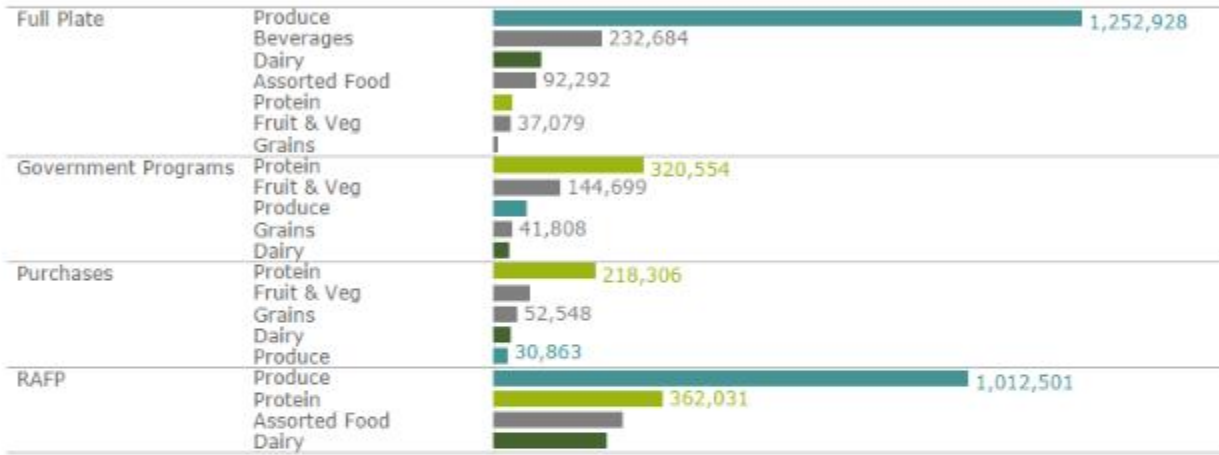
This dashboard shows products distributed for July 2023. Values reflect pounds received in thousands.

Total Distributed
6,219,288

Nutritious
4,698,328

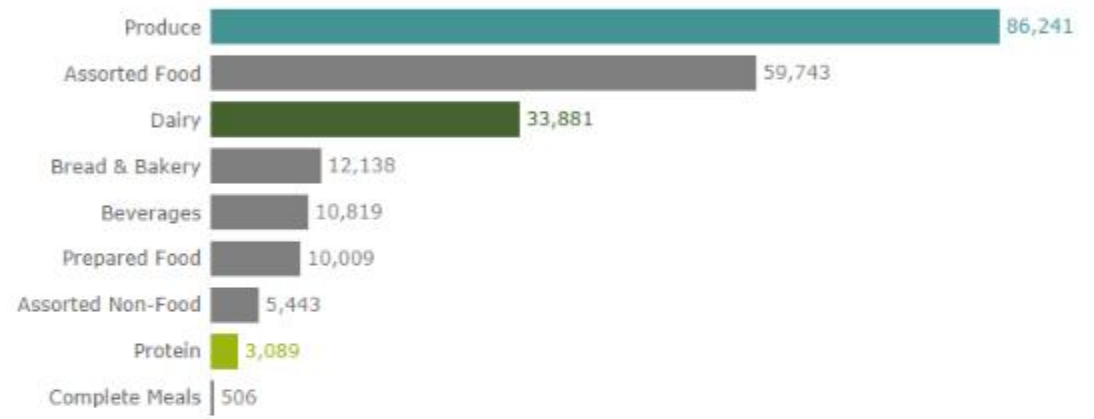
Waste to Receipts
3%

Nutritious foods distributed by program



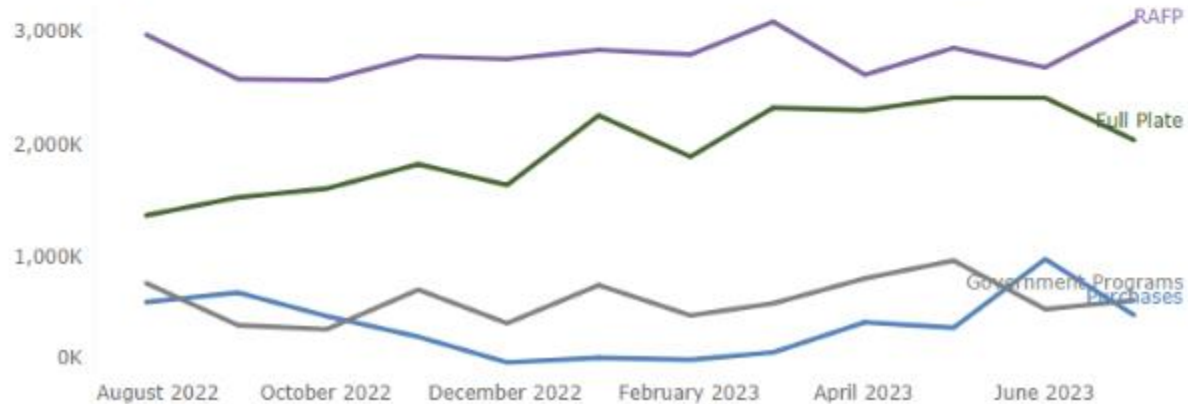
Shop the Dock

Produce, dairy, and protein are nutritious and highly desired products.



Distributions for all programs are trending up over 12 months.

View does not include distributions partnered directly to agencies or other food banks.



Distribution by County

Color gradient displays least to most pounds distributed.



2 Donated Product @ \$1.93
 3 Government Donations @ \$1.57
 4 1 meal = 1.2 pounds
 5

6	RECEIPTS	FY 2024 YTD	FY 2023 YTD	% Nutritious to Total*	Diff TY - LY	% Change TY to LY	July 2023	July 2022
7	Donations	4,988,504	4,232,093	63%	756,411	17.9%	4,988,504	4,232,093
8	Retail and Food Service Partnerships (RAFP)	3,083,632	2,685,064	52%	398,568	14.8%	3,083,632	2,685,064
9	Full Plate	1,904,872	1,547,029	80%	357,843	23.1%	1,904,872	1,547,029
10	Government Programs	718,237	656,878	93%	61,359	9.3%	718,237	656,878
11	Government Donations	718,237	330,212	93%	388,025	117.5%	718,237	330,212
12	Government Purchases	0	0	--	0	--	0	0
13	Government Grants	0	331,866	--	(331,866)		0	331,866
14	Purchases	308,054	74,818	66%	233,236	311.7%	308,054	74,818
15	Unrestricted Purchases	66,538	5,892	100%	60,646	1029.3%	66,538	5,892
16	Order Up Purchases	174,664	0	47%	174,664		174,664	0
17	Grant Purchases	66,852	68,926	82%	(2,074)	-3.0%	66,852	68,926
18	Receipts from Other Sources	0	0	--	0	--	0	0
19	Out of Network Receipts	0	0	--	0	--	0	0
20	Partnered	0	0	--	0	--	0	0
21	Warehouse Receipts Total	2,931,163	2,278,725	81%	652,438	28.6%	2,931,163	2,278,725
22	Total Receipts, All Sources	6,014,795	4,963,789	66%	1,051,006	21.2%	6,014,795	4,963,789



Table 1: EFAP 2023 Compared to 2022

WSDA Food Assistance - Emergency Food Assistance Program (EFAP) Report Data for SFY 2023						Comparison	
SFY 2023 Summary	Q1 Jul-Sept 22	Q2 Oct - Dec 22	Q3 Total Jan-Mar 23	Q4 Total Apr-Jun 23	SFY 2023 Total*	SFY 2022 Total	% Increase
New Clients	539,555	365,880	434,318	367,412	1,707,165	1,284,505	32.90%
Returning Clients	1,928,679	2,205,474	2,320,205	2,638,229	9,092,587	7,094,654	28.16%
Total Client Visits	2,468,234	2,571,354	2,754,523	3,005,641	10,799,752	8,379,159	28.89%

*SFY 2023 EFAP data has not been finalized and is subject to change based on late/revised reports received from food pantries

People visiting food banks & pantries...

Table 2: EFAP 2023 Quarterly Breakout

WSDA Food Assistance - Emergency Food Assistance Program (EFAP) Report Data for SFY 2023											
SFY 2023 Summary	Q1 Jul-Sept 22	Q2 Oct - Dec 22	23-Jan	23-Feb	23-Mar	Q3 Total Jan-Mar 23	23-Apr	23-May	23-Jun	Q4 Total Apr-Jun 23	SFY 2023 Total*
New Clients	539,555	365,880	190,200	117,454	126,664	434,318	128,908	119,555	118,949	367,412	1,707,165
Returning Clients	1,928,679	2,205,474	705,954	728,779	885,472	2,320,205	913,081	893,834	831,314	2,638,229	9,092,587
Total Client Visits	2,468,234	2,571,354	896,154	846,233	1,012,136	2,754,523	1,041,989	1,013,389	950,263	3,005,641	10,799,752

*SFY 2023 EFAP data has not been finalized and is based on late/revised reports received from food pantries

Washington State Department of Agriculture TEFAP Lead Agency	FFY 2022 Average		FFY 2023 Average by SDA	
	Signers	Members	Signers	Members
Alternatives To Hunger	5,335	14,558	7,613	22,392
Blue Mountain Action Council	9,303	30,219	13,126	41,770
Chelan-Douglas Community Action Council	2,052	5,934	2,652	6,519
Clark County Food Bank	10,136	30,931	12,319	37,947
Coastal Community Action Program	4,144	10,173	5,742	13,692
Thurston County Food Bank/CACLMT	8,344	22,186	9,974	26,174
Community Action of Skagit County	10,215	25,999	11,864	34,037
Community Services of Moses Lake*	5,180	14,129	7,262	18,652
Emergency Food Network	34,072	113,598	40,465	148,971
FISH Community Food Bank	896	1,949	1,670	3,786
Food Lifeline	61,684	123,234	69,977	162,149
Lower Columbia Community Action Agency	724	1,456	758	1,652
Okanogan Community Action Council	3,802	9,353	4,148	10,519
Olympic Community Action Program	3,742	8,264	6,146	13,193
Opportunities Industrialization Center of Washington	7,078	21,768	8,550	29,479
Rural Resources Community Action	2,716	6,820	2,958	7,651
Second Harvest Food Bank	9,756	26,101	12,331	32,819
Volunteers of America	17,831	58,876	23,208	72,044
Washington Gorge Action Programs	686	1,428	941	1,803
Total	197,695	526,975	241,706	685,248

Note: FFY 2023 Average includes only 9 months of data (Oct - June)
Highest Month Reported Signers 283,831; Household Members 803,991
 Signer is the TEFAP client picking up food on behalf of their family members

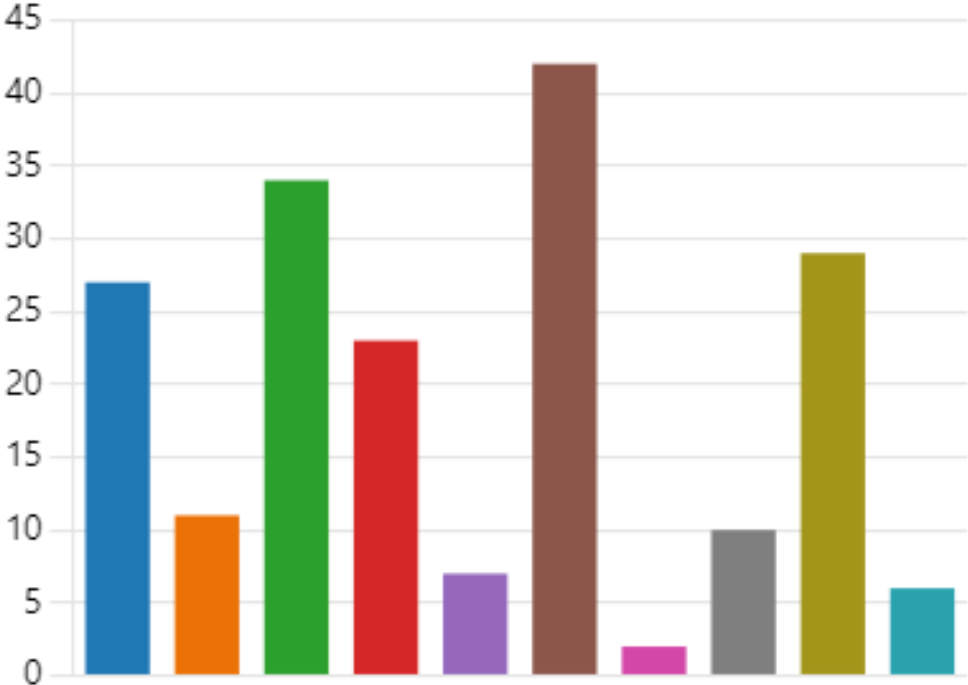


RAFP applied for a \$1 million capacity expansion grant last year and collected research on how agencies would use this funding.

4. What would you purchase with this funding?

[More Details](#)

- new refrigerated vehicle 27
- vehicle refurbishing, repair or m... 11
- new food safety equipment (co... 34
- new receiving equipment (forklif... 23
- equipment repair (cooler, forklif... 7
- staffing (salaries or benefits for ... 42
- training courses 2
- technology (tablets, internet, ph... 10
- capital improvements (electricit... 29
- Other 6



RAFP applied for a \$1 million capacity expansion grant last year and collected research on how agencies would use this funding.

5. How would this affect your agency's capacity to pick up at retail donor sites?

[More Details](#)

- We could receive & store more food from current donors - 49
- We could expand our pickups to more days or more stores - 42
- It would not affect how much food we bring in - 9
- Other - 4



California - Derek Polka, Sr. Policy & Research Manager, Los Angeles Regional Food Bank

“In terms of impacts on food banks, we have around 48 food banks around the state that have had vastly different experiences. Some counties/jurisdictions already had similar programs for waste diversion and so implementation has been smooth sailing, and other counties/cities/jurisdictions are refusing to comply.

Our food bank's experience is somewhere in the middle where we had an existing food recovery program in place, but the scope of the work is enormous and way too much for one food bank or even a delegation of food recovery organizations to make it happen - **we really need government support to be able to actually do this work effectively.**”

New York – Dan Egan, Executive Director, Feeding New York State

New York State Department of Environmental Conservation Food Rescue Enablement: \$2,000,000

Two-year grant to **support the creation and maintenance of retail food waste pickup**, with an emphasis on agency-enabled pickup networks using cost-effective pickup and distribution methods.

Feeding America Regional Agricultural Support: \$733,062

One-year grant. Goal: provide fresh produce from local farms to New York food banks, **with trucks configured as mixed loads of 4-6 products**. This enables smaller food banks to better handle the products compared to truckloads of single products. This grant will also provide substantial quantities of cheese to be shipped to New York's food banks.

Department of Environmental Conservation: \$500,000

Three-year grant. The New York State Department of Environmental Conservation awarded this additional grant to **help support the Food Donation and Food Scraps Recycling Act, giving Feeding New York State the tools necessary to educate food waste generators on their waste-reduction obligations and connect potential donors to the charitable food network**. So far this grand has recovered 2.4M pounds of food.

New York – Dan Egan, Executive Director, Feeding New York State

Empire State Development: \$2,000,000

This grant was given in order to **divert unmarketable food out of municipal landfills** and put it to its highest use feeding hungry New Yorkers by funding the purchase of food-handling equipment such as trucks, pallet jacks, forklifts etc. The goal was to divert 20,348,074 pounds of excess edible food from landfills per year, resulting in a reduction of 544,131 pounds per year of methane, a potent greenhouse gas, by providing direct capital assistance to local food banks across New York State. The actual achievement has been much greater. More than 32,286,608 pounds of excess food had been rescued annually in the first three years. **Goal: Accomplished and surpassed by more than 12m pounds of rescued food per year.**

Department of Environmental Conservation: \$1,500,000

Three-year grant. This grant provided operational funding that **facilitated the distribution of 6,700,000 pounds of New York-grown produce that would otherwise have been left unharvested, as well as significant quantities of milk and dairy products.** By using this otherwise-wasted food to feed New Yorkers in need, the environmental costs of the food's production are borne usefully; less milk is dumped, and these products are used for their highest purpose.

We like...

- Education campaigns about what is safe to donate & how to...
- Standardized donation guidelines for businesses to streamline the donation process from start to finish—establish consistent donation SOPs and work donation process into job descriptions and onboarding.
- Statewide network to recover “stranded loads” / “kick loads” – like ECY grant.

We like...

- A \$10M proviso for “pick & pack out” costs (product, freight, admin fees) to secure donated WA grown farm products - would divert nearly **52,500,000** pounds (~1,250 full truckloads) of organics (fresh produce and dairy) to hunger-relief agencies instead of landfills or another disposal. [shipper/producer level intervention]
- For food producers participating in carbon auction marketplace, all proceeds redirected to cover “pick & pack out” expenses for nonprofits to procure donated foods (not purchased). If left over funds are available, then allow for purchase...
- Investment in regional distribution organizations capacity including cold storage, transportation, staffing, etc. to be able to accept more perishable foods to distribute to food pantries/community organizations.
- Funding for and incentivizing community food hubs.
- Per mile freight subsidy for truckloads when transporting donated food.